



Wow what a great month!

Skills USA is wrapped up and it was a fantastic competition! We would like to give a big shout out and thank you to all of the judges that devoted their time to this great event. Also, a very special thank you to Katie McGrath for all of the hard work and time that she put into this event. We hope that next year can be even bigger and better than this year.

We are still gathering all of the support that we can for a statewide labor survey and possible legislation. This is going to take **a lot** of NABA member support, so please reach out to us and let us know how we can help you and others in your area.

Our new website is looking amazing thanks to Deric and Michele at Kri-Tech. Please go check out all of their hard work and give us some feedback. Be sure to check out the fully functional calendar as well.

We finally have our 3M Watch Party locations for Omaha and Lincoln. This is limited to the first 50 participants, so please sign up quickly if you are interested. Lastly, round table season is heating up so be sure to let us know where you would like to see these events take place and we will do our best to make it to your area.

And as always, no fees are associated with putting on these great events. If you are unsure what the round tables entail just send us an email and we will fill you in!

PS: Take a look at some of the latest industry news below—there is some great information there that I would encourage everyone to read.

Check Out Our Shop Spotlight: Midtown Body and Paint – Lincoln, NE

This month's spotlight is Midtown Body & Paint in Lincoln, Ne. The owners are Dan and Melissa Pape. Midtown has been in business since 1950, but they have owned it for almost four years. Dan and Melissa have been married for 16 years and have two children, Jackson, age 12, and Allyson, age nine.

Their location is approximately 7,800 square feet and they employ four certified technicians: Mark Moore, Dave Helms, Christian Freking, Michael Renaud and Dan Pape. Melissa handles the accounting office and customer service, and Kyle Henggeler does the maintenance and detail operations for the shop.

Midtown Body & Paint



Midtown is a direct repair facility for State Farm and Farm Bureau Insurance Companies. They joined NABA to bring awareness and educate others regarding their trade for the future of the industry. Automobiles have changed drastically over the years, and so has the collision industry, including the way cars are repaired and put back together, as well as the

different types of metals being used. Cars now have different types of metals that can flow energy around the car during an accident to help protect the passengers from injuries. Repairs need to be done according to procedure, so the car can perform as it was designed to from the factory.

Industry News

1. **A must read** when dealing with State Farm and scanning vehicles.

2. Texas gets **OEM bill** advanced in State Legislature. Way to go Texas!

3. SCRS launches **401k program** for program members. This could really help smaller shops compete with benefit packages.

4. Ford says **DRP programs** will go away as OEM's use technology to have first notice of loss and direct customers to approved shops.

5. OEM procedure bill **does not prevent fraud**.

6. **Seebach's testify** for OEM procedure bill in texas.

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