



Register at:

nebraskaautobody.com/events

NABA & Affiliate members – \$50*

(Non-members – \$100*)

* Per shop, per location.

NABA Annual Education Day – Industry Trends

Presented by top industry experts

October 18 – 19, 2019

October 18, 2019

6:00 – 9:00 p.m. **Friday Night Meet & Greet**, sponsored by Mitchell International
Join us for Hors d’oeuvres & no-host bar along with **guest speaker**, Deric Krist, Kri-Tech Solutions, LLC

October 19, 2019

7:30 – 8:00 a.m. **Registration & Continental Breakfast** – Sponsored by Woodhouse Parts Direct

8:00 – 8:20 a.m. **Welcome** – NABA update – Dave Yard & James Rodis

8:20 – 9:20 a.m. **How to market your business** – Dave Dunn, Masters School of Autobody and Dave’s Autobody

9:30 – 10:30 a.m. **What are you missing on frames** – Tim Morgan, Spanesi

10:40 a.m. – 12:00 p.m. **Interactive estimating session** – Ementi Coary, Mitchell International

12:15 – 1:00 p.m. **Lunch** – Sponsored by Woodhouse Parts Direct

1:00 – 2:10 p.m. **Update from SCRS and What they look for during a PRI** – Robert Grieves, SCRS and Nylunds Collision

2:10 – 3:10 p.m. **Using Billable Genie to your advantage** – Richard & Sam Valenzuela, National Auto Body Research

3:20 – 4:05 p.m. **Round-table**

4:05 – 4:45 p.m. **Scanning and calibrations** – Matt Hodges, Greenlight Automotive

Location

Holiday Inn Lincoln SW
2500 Tamarin Ridge Road
Lincoln, NE, 68512
(402) 421-1893

Hotel information:

(October 18 – 19, 2019 only)
Room Rates: King & Queen rooms* – \$109.00
To book your room [click here.](#)

*Mention NABA to receive this special rate (Reservations not made on or before 5pm **10/04/2019** are not guaranteed room availability or the above rate.)



Questions:

Call: 402-670-4800

E-mail: info@nebraskaautobody.com