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NABA Presents Collision Hub's Negotiations –

Presented by Kristen Felder

Saturday, March 7, 2020

GETTING TO YES

HEARING NO

It seems everyone you talk to in this industry will tell you no.

Customers will tell you NO

Insurers will tell you NO

Vendors will tell you NO

So how do some get to yes?

What are the secrets to negotiations?



REPAIR UNIVERSITY

 Collision Hub

Location

Ameristar Casino & Hotel
2200 River Road
Council Bluffs IA 51501
(877) 462-7827

Hotel information:

\$149.00 when using the group code: NEAC20

To book your room [click here](#) by 2/6/20.

Or call (877) 462-7827 for reservations by You must use the code NEAC20 in order to receive the Group Rate. All reservations must be guaranteed and accompanied with a first night room deposit or guaranteed by credit card. Reservations not cancelled 24 hours prior to arrival will be charged for the first night's room and tax.



NEBRASKA AUTO BODY ASSOCIATION

Questions:

Call: 402-670-4800

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